

## Questions/Comments and State's Responses

### Event 12885 – Kloxxado

QUESTION / COMMENT	STATE RESPONSE
<p>1. TDMHSAS anticipates that around 5,500 units of Kloxxado will be ordered each month. Can you give me a clarification on the number of doses per month needed. Is that 5,500 total sprays (2 per box) or 5,500 boxes of 2 sprays (11,000 total sprays)?</p>	<p>TDMHSAS anticipates ordering around 5,500 boxes of 2 sprays (11,000 total sprays) per month.</p>
<p>2. Upon review, if there are bid terms and conditions Vendor may not be able to agree to, will the State allow Vendor to include clarifications or exceptions as part of its bid submission?</p>	<p>TDMHSAS is requesting bids for the goods/services as outlined in the Specifications and Terms and Conditions and a contract will be awarded to the respondent whose response meets the requirements set forth in the Specifications and Terms and Conditions.</p> <p>Once bids are received, the State may conduct clarifications or negotiations with one or more respondents.</p> <p>Please see Terms and Conditions, Sections 2.1. Single Award—Lowest Cost, Section 3.5. Clarifications and Section 3.6. Negotiations.</p>
<p>3. Specifically, if there are insurance requirements that Vendor may not be able to agree to, will the State consider exceptions to insurance terms and conditions?</p>	<p>TDMHSAS is requesting bids for the goods/services as outlined in the Specifications and Terms and Conditions for this ITB, and a contract will be awarded to the respondent whose response meets the requirements set forth in the Specifications and Terms and Conditions.</p> <p>Once bids are received, the State may conduct clarifications or negotiations with one or more respondents.</p> <p>Please see Terms and Conditions, Sections 2.1. Single Award—Lowest Cost, Section 3.5. Clarifications and Section 3.6. Negotiations.</p>

<p>4. If the State will consider exceptions to its terms and conditions, does that include Section 7, “Mandatory Terms and Conditions”?</p>	<p>TDMHSAS is requesting bids for the goods/services as outlined in the Specifications and Terms and Conditions for this ITB, and a contract will be awarded to the respondent whose response meets the requirements set forth in the Specifications and Terms and Conditions.</p> <p>Once bids are received, the State may conduct clarifications or negotiations with one or more respondents.</p> <p>Please see Terms and Conditions, Sections 2.1. Single Award—Lowest Cost, Section 3.5. Clarifications and Section 3.6. Negotiations.</p>
<p>5. Kloxxado is on the MMCAP/Infuse state of TN contract that we can offer as a quote to the state. We can meet all the requirements on the RFP as a quote as well. Would you want us to offer it to you in that fashion or is the RFP the only way you want us to respond.</p>	<p>No, TDMHSAS is requesting bids for the goods/services as outlined in the Specifications and Terms and Conditions, and a contract will be awarded to the respondent whose response meets the requirements set forth in the Specifications and Terms and Conditions.</p>
<p>6. Kloxxado is available for purchase through GPO contracts that we can offer as a quote to the state. Would the State be willing to consider a GPO quote or is an RFP response the only valid response the State would consider?</p>	<p>No, TDMHSAS is requesting bids for the goods/services as outlined in the Specifications and Terms and Conditions, and a contract will be awarded to the respondent whose response meets the requirements set forth in the Specifications and Terms and Conditions.</p>
<p>7. We would like to highlight a significant factor that could impact our ability to sustain the proposed fixed pricing throughout the contract period (Terms and Conditions, 6.2, Price Changes). It's essential to note that manufacturers retain the flexibility to adjust prices throughout the year due to various factors such as market fluctuations, supply chain dynamics, and regulatory changes. This reality poses a potential challenge to our ability to maintain a fixed pricing structure over a Firm Price Period of 365 days. We kindly request consideration for the inclusion of more frequent price adjustments, subject</p>	<p>Please refer to the revised Terms and Conditions, Section 6.2.</p>

to mutual agreement and transparent documentation.	
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