



STATE OF TENNESSEE
DEPARTMENT OF TENNESSEE WILDLIFE RESOURCE AGENCY

**REQUEST FOR PROPOSALS # 32801-12815
AMENDMENT #1 ANSWER TO QUESTION 4
FOR TWRA PRINTING AND DISTRIBUTION OF
WILDLIFE MAGAZINES AND CALENDARS**

DATE: July 5, 2023

4. The qty is stated as 900,000 in some areas and 45,000 in others.

- Line 5 is for August only and includes a calendar.
- Line 6 is only magazines and includes printings in April, October, December. Since the calendar is greatly sought after, it requires a higher volume of printing whereas the magazine has a lower demand but three distinct issues (one per quarter).
- Line 5 relates to just the printing cost that will be bulk shipped to the regional offices. In the specifications, it is Page 1, #4, which says, "Annual order. 5,000 Summer Calendar/Wildlife Magazine per site for a total of 25,000 Calendar/Wildlife Magazine shall be shipped FOB to the five (5) regional offices by August 30th." $25,000/\text{year} * 3 \text{ years (life of contract)} = 75,000 \text{ items}$
- Line 6 relates to just the printing cost that will be bulk shipped to the regional offices. In the specifications, it is Page 1, #5, which says, "Annual order. Three (3) times per year (April, October, December). 1,000 Wildlife Magazines per site for a total of 5,000 wildlife magazines shall be shipped FOB to the five (5) regional offices by end of month that it is printed (April, October, and December). Total shall be 15,000 wildlife magazines per year." $1,000 \text{ per site at } 5 \text{ sites} = 5,000/\text{year} * 3 \text{ times per year (April, Oct., Dec.)} = 15,000 \text{ per year} * 3 \text{ years} = 45,000 \text{ items}$
- Line 7 & Line 8 relate to the total annual shipping cost for Lines 5 & 6. The cost of \$1,300 is based on experience to ship the bulk prints to the various regional offices and then being invoiced for the grand total.
- Line 7 relates to Line 5. Since Line 5 is printed once per year and the contract is for 3 years, the total quantity would be 3.
- Line 8 relates to Line 6. Since Line 6 is printed 3 times per year and the contract is for 3 years, the total quantity would be 9.
- 900,000 is the estimated total quantity for the three-year term of the contract for printings being sent to individuals. Per Specification B.1.