



STATE OF TENNESSEE
CENTRAL PROCUREMENT OFFICE

**INVITATION TO BID # 32110-12928
AMENDMENT # 1
SWC 207 Fleet Maintenance**

DATE: August 29, 2023

ITB # 32110-12928 AS CONTINUATION TO RFI #32110-12897 IS AMENDED AS FOLLOWS:

1. State responses to questions and comments in the table below amend and clarify this ITB.

Any restatement of RFI text in the Question/Comment column shall NOT be construed as a change in the actual wording of the RFI document.

QUESTION / COMMENT	STATE RESPONSE
1. Although the State appears to target shops in this request, would it be open to receiving interest from a fleet management company ("FMC") for a maintenance program spanning the State? Utilizing an FMC can result in lower costs via economies of scale and greater discounts on work performed by shops.	No. At this time the State is seeking the services as outlined in the Terms and Conditions, Specifications and Evaluation Model.
2. Would the State accept an alternative pricing structure based on a managed maintenance program where a fleet management company ("FMC") would oversee maintenance activities performed by shops? Maintenance shops can sometimes provide aggressive pricing on hourly rates and / or parts, and then recoup the difference in longer repair times, thereby not providing the most favorable costs to the State. The FMC with internal certified technicians can provide quality control and ensure that the maximum savings are achieved.	No. At this time the State is seeking the services as outlined in the Terms and Conditions, Specifications and Evaluation Model.
3. As Collision Management is a service frequently combined with Maintenance programs, would the State be interested in requesting this pricing? We note this service as accident repairs follow a similar methodology as maintenance.	No. At this time the State is seeking the services as outlined in the Terms and Conditions, Specifications, and Evaluation Model.
4. Could you disclose the current contracted maintenance providers for the State?	Please visit our website at Active Statewide Contracts (tn.gov) then click on the details folder for Fleet Maintenance and Repairs.

<p>5. Oil types to be submitted with the RFP.</p> <p>a. In the past, MVM has used 2 different synthetic blend oils. (Conventional & Maxlife)</p> <p>b. MVM does require the Maxlife semi-synthetic oil for pursuit vehicles.</p> <p>c. On the pricing document, it shows we need to quote semi-synthetic & full synthetic.</p> <p>-Can you verify that we are now bidding Maxlife semi-synthetic & full synthetic only?</p>	<p>The oil types to be bid on are described in Attachment B Evaluation Model.</p>
<p>6. Oil change pricing quotes</p> <p>a. The pricing we will document on the RFP will be the net pricing after discount based on qts used.</p> <p>b. If there are any cases where the vehicle holds more than the requested quote amount, extra qt charges will apply.</p> <p>c. If the vehicle doesn't hold exact amount of oil quoted but is less than the full qt, the price will adjust down to the exact amount of oil used (example- vehicle holds 5.5qts, the price will adjust to only charging for the ½ qt used and not charge the full 6 qts)</p> <p>-Does this explanation make sense and work for you?</p>	<p>Please see Terms and Conditions section 6.4.b.1. "Contractor's invoices shall: Only include charges for goods delivered or services provided as described in this Contract and in accordance with payment terms and conditions set forth in this Contract." Also see the changes made to the Evaluation Model.</p>
<p>7. Other Services(non oil change)</p> <p>a. Due to different products used for other services, costs will vary.</p> <p>-Can we submit as retail price minus % discount?</p> <p>-Does it have to be a set price per service?</p>	<p>Attachment B Evaluation Model on Tab 2 - Preventative Maintenance has been updated to reflect non oil changes to a percentage discount.</p>
<p>8. Legal review of the Fleet Maint Terms document</p> <p>a. There are a few items marked over in red that the respondent has requested are removed from the conditions document(attached)</p> <p>-Can these changes be made to the document terms?</p>	<p>Please see Terms and Conditions section 3.12. "Exceptions or New Terms or Conditions. Exceptions to terms and conditions or new terms and conditions proposed by the respondent that vary from this ITB may, in the discretion of the State, render the response nonresponsive. A response deemed nonresponsive will not be considered for an award of a contract."</p>